

# Success Story

## Blend & Bottle's HPE and VMware Solution

**200+**  
new staff

**60**  
stores

**27k**  
products sold  
daily

**100%**  
complete solution

### GOAL:

Millgate's in-depth research would need to provide Blend & Bottle with an IT infrastructure which increased infrastructure resilience and allowed scalability for their vastly growing business.



### ESSENTIALS:

A robust environment is conducive to decreased downtime risk, so the outcome needed to provide an end-to-end solution which worked seamlessly.

### REQUIREMENTS:

Blend & Bottle needed the ability to deploy new IT services in an agile way, with the opportunity to scale up as their business continued growing.

### CHALLENGE:

Blend & Bottle's staff increased by over 200 people in 18 months, meaning their IT infrastructure wasn't suitable for growth and risked downtime and efficiency.



### SOLUTION:

Millgate scoped, designed and installed a bespoke solution suitable for Blend & Bottle, all within the required SLA time. Working with their IT manager and operations director, we understood the needs of the business fluently.



### THE RESULTS:

Millgate's HPE and VMware solution increased infrastructure resilience across their IT environment. Downtime risk reduces, scalability was now an option, and their IT manager's job was made much easier to maintain.

### About Millgate

Millgate help clients succeed by delivering tech products, services and solutions that actually work.

For more info, get in touch.



**Blend&Bottle**

0114 242 7310 [millgate.co.uk](http://millgate.co.uk)